

Agents Program

Join the REVA Agent Program and earn additional income as our Agent

If you are self employed and wish to earn exponentially, join our Agents Program. You can get up to 1% of commission on the sales. Average cost of a Crane of 20T is nearly Rs. 25 lakhs. Earn Rs. 25,000/- by selling 1 crane.

How do I enroll for the Agents program?

- 1). You have to send a application letter mentioning that you wish to be associated with us a Marketing and Sales Agent, with your credentials and a brief about your work experience.
- 2). We will go through your application and will call you at our office for discussions and signing off.
- 3). During your visit we will arrange a factory tour, share details about our product and handover brochures and other collaterals.

How does the Agent's program work?

On completing step 1 (i.e signing off the agreement papers),

- a). You will send us enquiries, preferably, directly from the purchaser (you can opt for sending in a separate mail mentioning that the enquiry was generated by you).
- b). Reva will send the offer to the purchaser under information to you.
- c). The details of the enquiries generated by you will be mentioned in a mobile app.
- d). You will be responsible for following up on the status of the enquiry through phone calls/ visits to the party.
- e). You will also accompany our sales representative to the customers visit, whenever required.
- f). In case there is any technical/commercial query of the customer, we will assist you both telephonically or visit if required.
- g). Once the sale is closed and order is received, Reva will pay you 50% of the commission.
- h). You will have to follow up with customer for drawing approvals, payments and other commercials as and when required.
- i). On completion of the order/delivery and receipt of payments from the customer, balance 50% of the commission will be paid.

Do I have to pay for getting enrolled?

There is no fees to be paid to get enrolled in our Agent's program. However, you will have to arrange for your travel, stay and food for the single day induction program at our Headquarters in Faridabad.

What Documents are required to get enrolled?

We would need the following documents from your end to enroll you

- 1). Your Adhar Card
- 2). Your Pan Number copy
- 3). A application letter from your end mentioning that you wish to be marketing and sales Agent of Reva
- 4). A indemnity bond mentioning that you and any of your family member is not directly or indirectly linked to any other crane manufacturing company which are having same products and services as Reva. Also mentioning that, in future, if you are joining any crane manufacturing company, Reva will be intimated so that necessary cancellation can be done.
- 5). Bank details
- 6). Past experience

When will I receive money?

50% on receipt of Order and 50% on receipt of final Payments

Will my account be Barred?

Normally your account will not be barred even if it is not active for long. However, we will be forced to cancel the agreement.

- a). The customers are not being followed up properly.
- b). The marketing App is not being updated with the correct status c).
- Or the after-order followups are not done properly
- d). Or our sales representatives' requests for visit are not being entertained.

How many other Agents can be present in my region?

There is no limit to the number of agents who can use this program whether they are from same locality or same city or same state. However, consideration of enquiries will be done on first-cum-first serve basis. We will, however, try to restrict one agent for one customer.

What other benefits will I get from Reva?

Reva regularly conducts internal training programs on Sales, Marketing, Cranes Maintenance and personal development. You will get a chance to be a part of these trainings on Free of Charge Basis.

Is there any Qualification requirement?

Yes.

- 1). You should be self employed or running your own company, i.e you should not be employed at any company.
- 2). You must not be associated with any crane company.

Who does this scheme suit best?

This scheme of affiliation is best suited for any self employed persons who are selling products/services to any industry in a region. It is best suited for marketing persons.

How can I make more money?

If you wish to make even more money join our Business Associate Program

REVA Partner Engagement Program Summary

Earn on Enquiry	Become our trusted Affiliate/Progress Partner	Earning potential- (@ just 10 enquiries in a quarter) = 25000/- INR
Earn on Sales/Revenue/ Business	Become our Proud Agent	Earning Potential- (@just 1 enquiry in a quarter) =Rs 25000/- INR
Earn on Sale Bid made by you	Become our Exclusive Business Associate	Earning Potential- 70% of additional price added by you for the Sale Bid